Elliott Csipkes

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EXPERIENCE

Canary & Coal

Graduate Marketing Intern

- o Shadowing the agency CEO to learn and overseeing administrative procedures to ensure an optimized workflow
- Spearheading client marketing campaigns through the production visual of assets with collaboration from various internal teams
- o Uniting public relation, design, and social media departments to create cohesive branding and materials for a broad portfolio of clients

TRAINR

Software Product Manager

- September 2019-January 2021
- o Leading cross-functional teams, including UI/UX design and software engineering, to develop a robust SaaS product
- Interviewing customers to create user stories and collaborating with software engineers to create 0 and modify a product roadmap
- Assisting in presenting product offerings to venture capital firms and investors to gain capital for early stage startup operations

Oral Roberts University Student Association

Social Media Coordinator

- Planning social media posts to engage with current and prospective students
- Collaborating with photographers and designers to create aesthetic pictures and graphics
- o Combining efforts with other student leaders to enhance student experience

International Management Partners

Sales Representative/Intern

- Utilizing both warm and cold leads to actively sell to consumers and generate sales
- Optimizing sales scripts and sales closing procedures to create the most opportunities for conversions
- Communicating with both current and potential clients to provide the highest quality of customer service

EDUCATION

Liberty University

Master of Business Administration Cumulative GPA: 4.00/4.00 Honors: Graduated with Distinction

Oral Roberts University

Bachelor of Science in Business Administration Major: Marketing; Cumulative GPA: 3.96/4.00 Honors: Summa Cum Laude, Most Outstanding Marketing Student

SKILLS

Microsoft Office Suite, Adobe Creative Cloud Suite, Figma, UI/UX Design, JavaScript, HTML, CSS, Jira

Omaha, NE

May 2018-June 2018

Tulsa, OK

June 2021-October 2021

Omaha, NE

Tulsa, OK

Tulsa, OK

August 2019-May 2020

Lynchburg, VA